



# **WELCOME TO THE MONTHLY “TRUCK STOP” WEBINAR**

**Truck Stops are presented the  
second Thursday of each month at 2:00pm ET**

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## Cargo Theft Trends

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## *The Changing Face of Cargo Theft*

# Why Cargo Theft?

- Very Little Risk but High Profit
- Crime of Opportunity- “Freight at Rest is Freight at Risk”
- Law Enforcement Attention dedication
- Few States with Enhanced Sentencing
- Who is the victim?
- Few Citizen Complaints

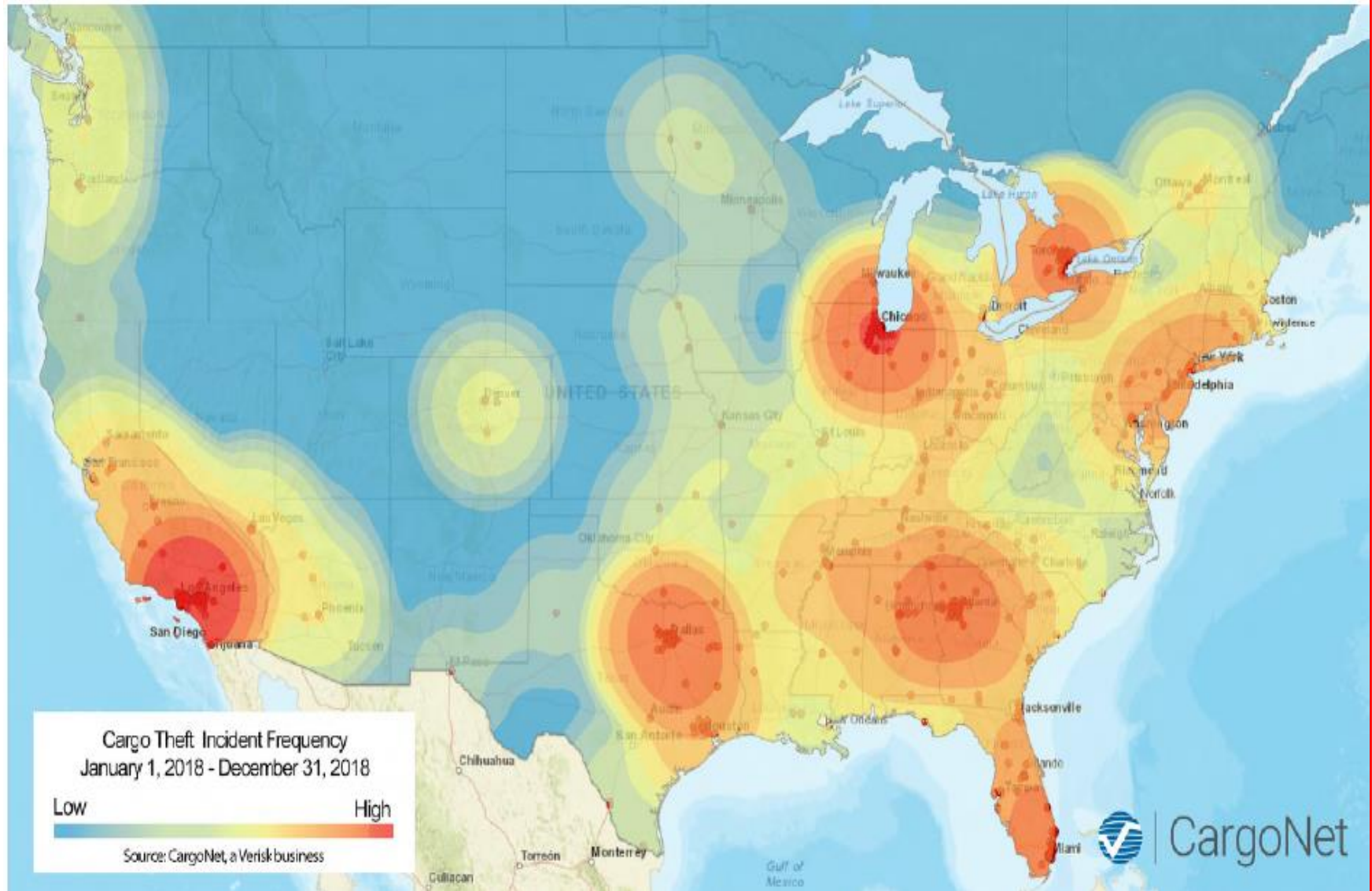


# Moments of Opportunity

- Marketing
- Point of sale
- During the planning
- Dispatching
- Point of Pick up
- Transport
- Warehousing
- Delivery



# Where is Cargo Stolen?



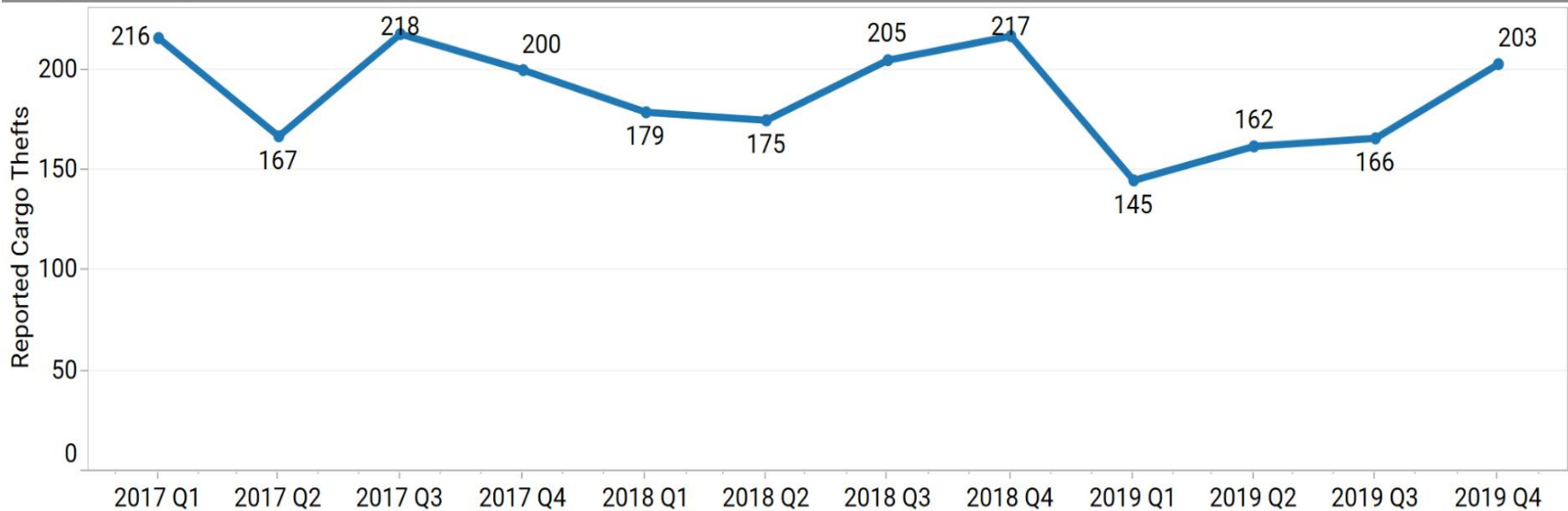
# Cargo Theft by Trend and Year

■ 2017-2019



Analysis Period: 2017 - 2019

### Cargo Theft by Year and Quarter



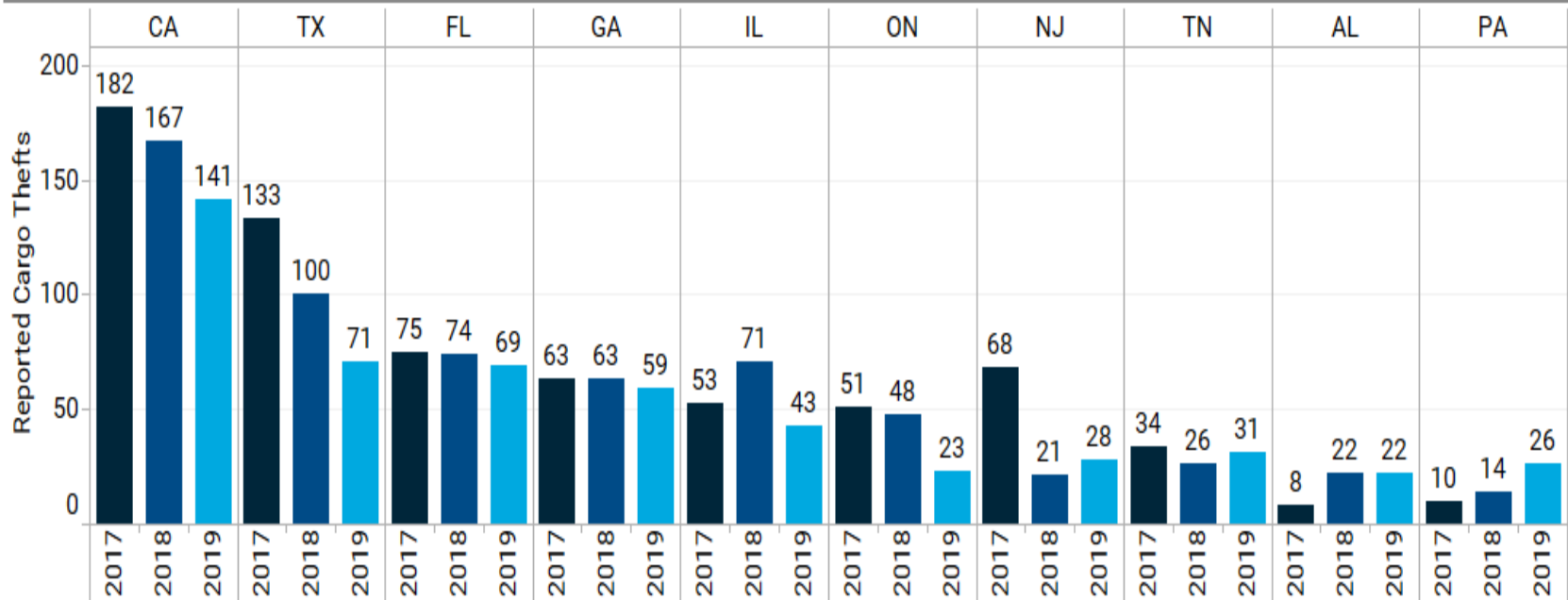
# Cargo Theft by State

■ 2017-2019



Analysis Period: 2017 - 2019

Cargo Theft by State



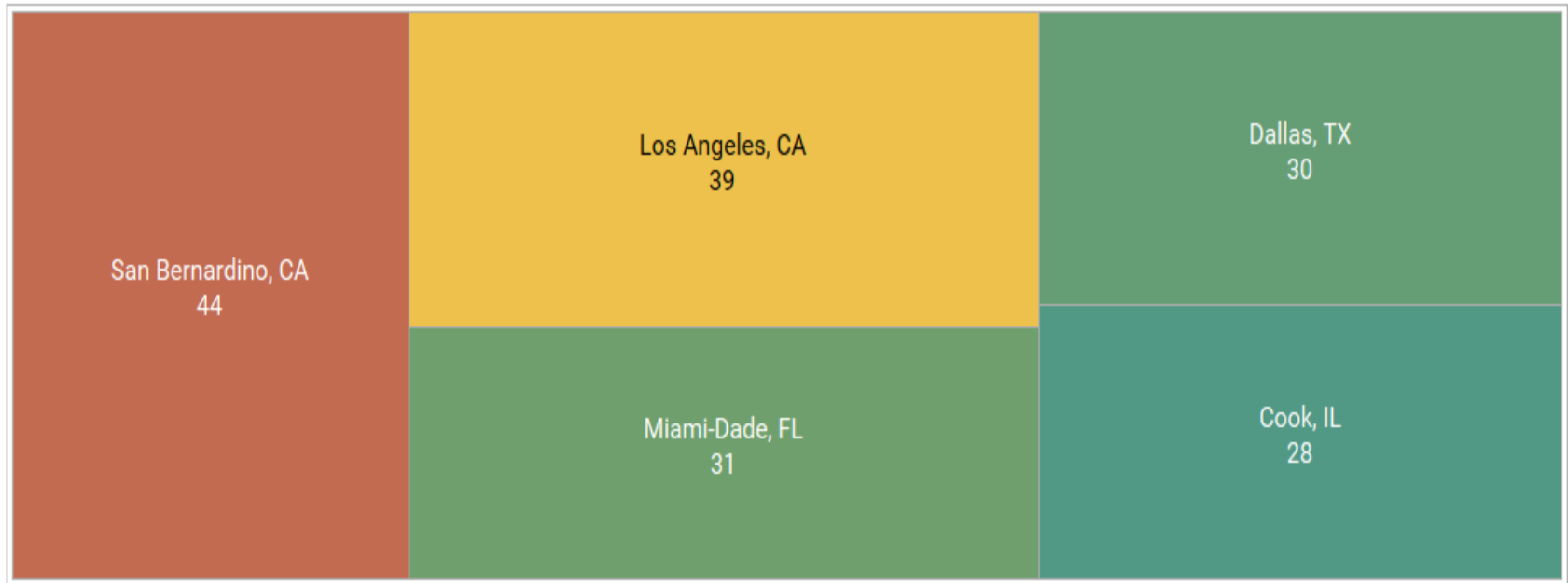
# Cargo Theft by County

■ 2019



Analysis Period: 2019

## Top Counties for Cargo Theft in 2019



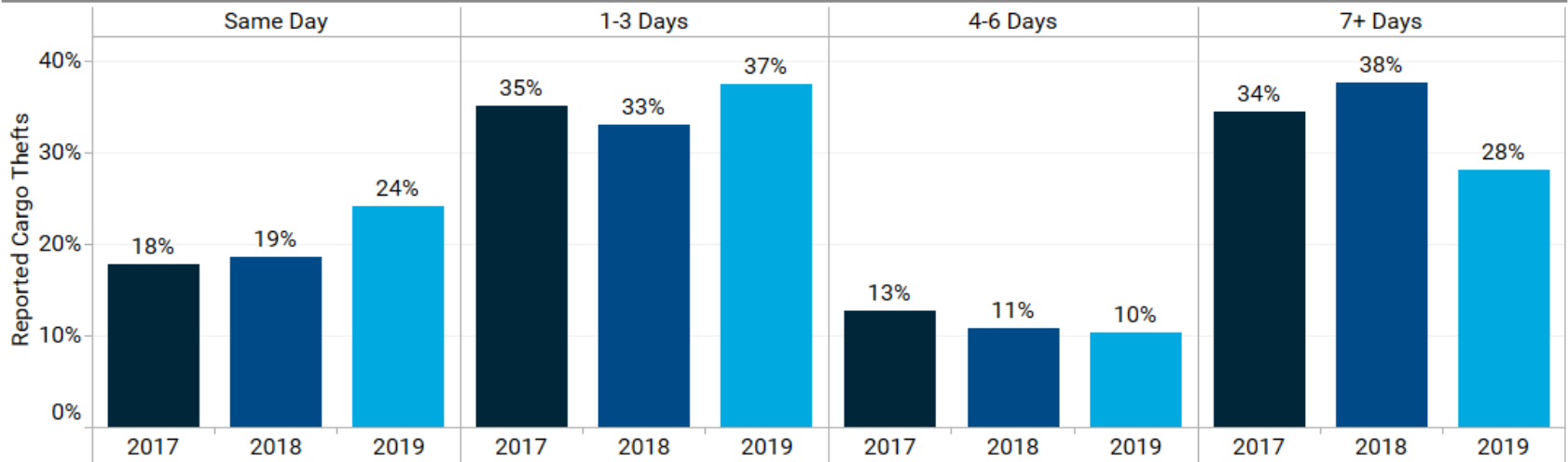
# Cargo Reporting Delays

■ 2017-2019



Analysis Period: 2017 - 2019

## Cargo Theft by Reporting Delay



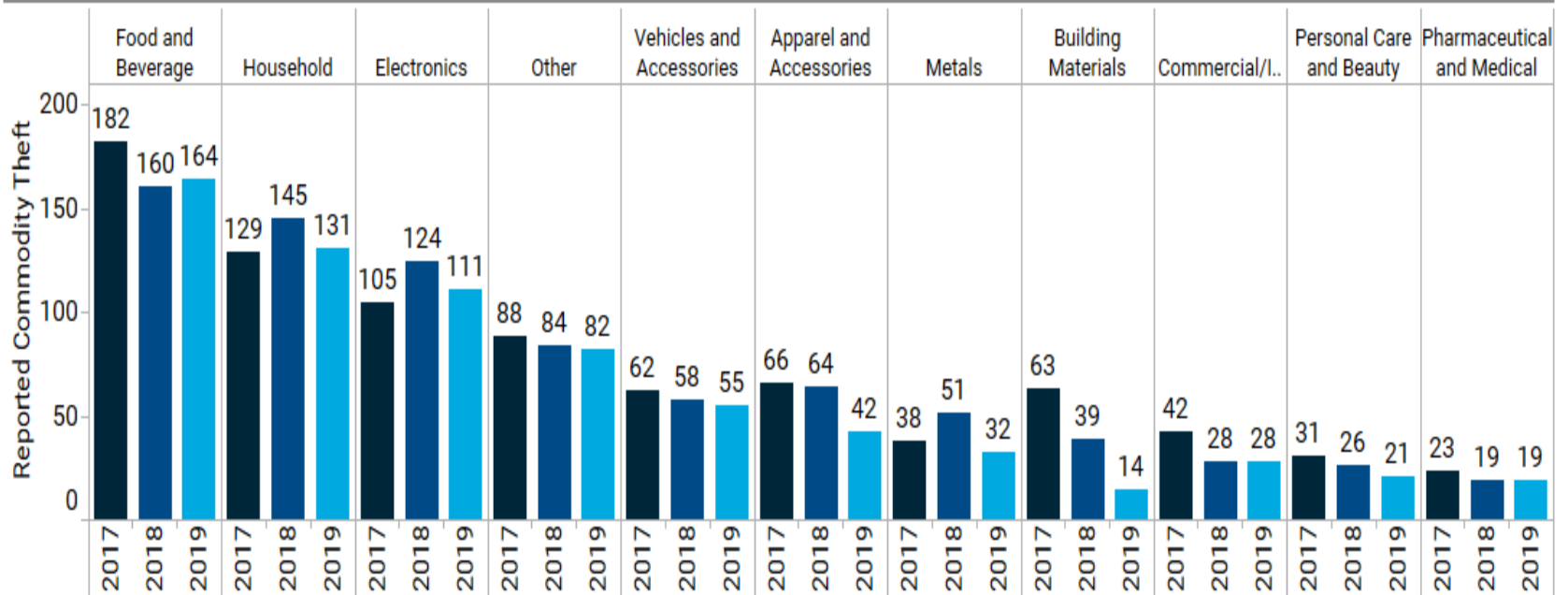
# Cargo Theft by Commodity

■ 2017-2019

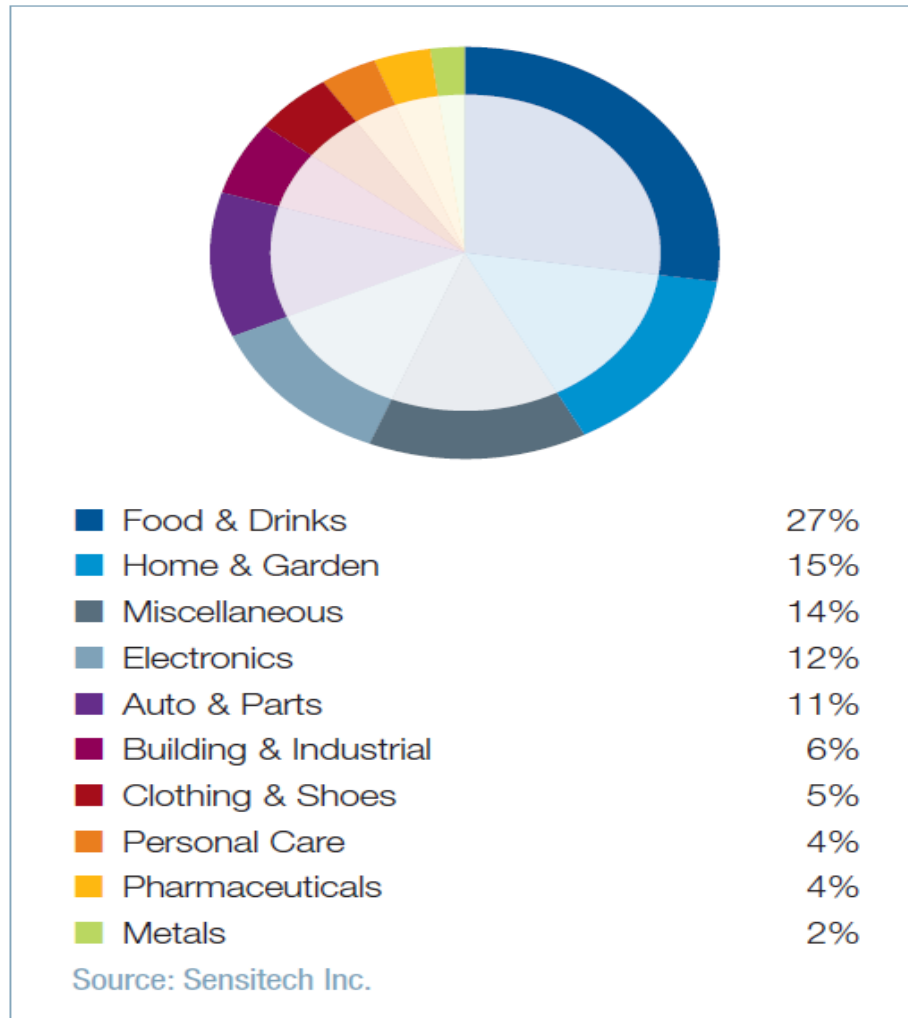


Analysis Period: 2017 - 2019

Cargo Theft by Commodity

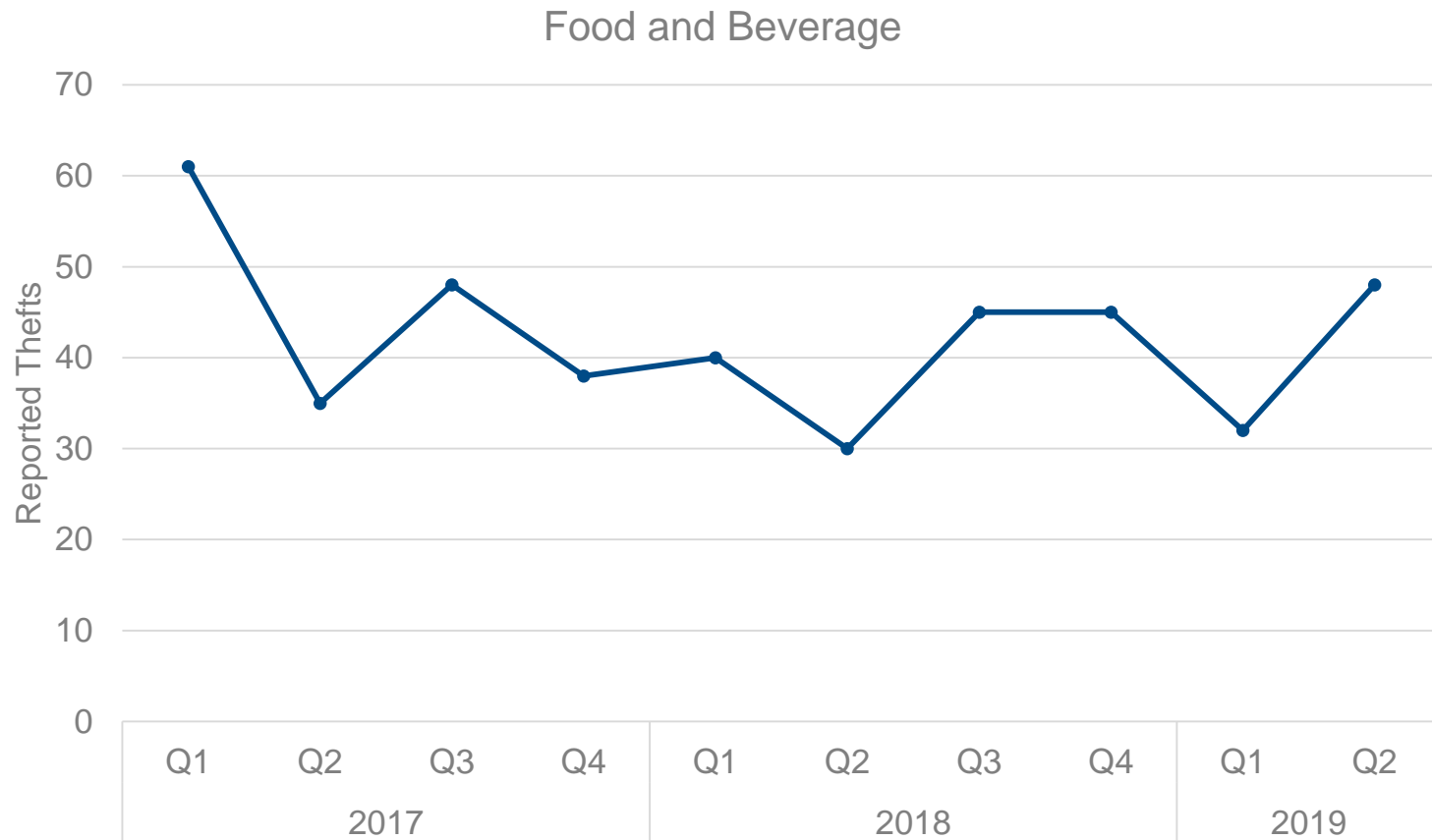


## U.S. — Cargo Theft by Product Type Q2-2019



# Theft by Product Type

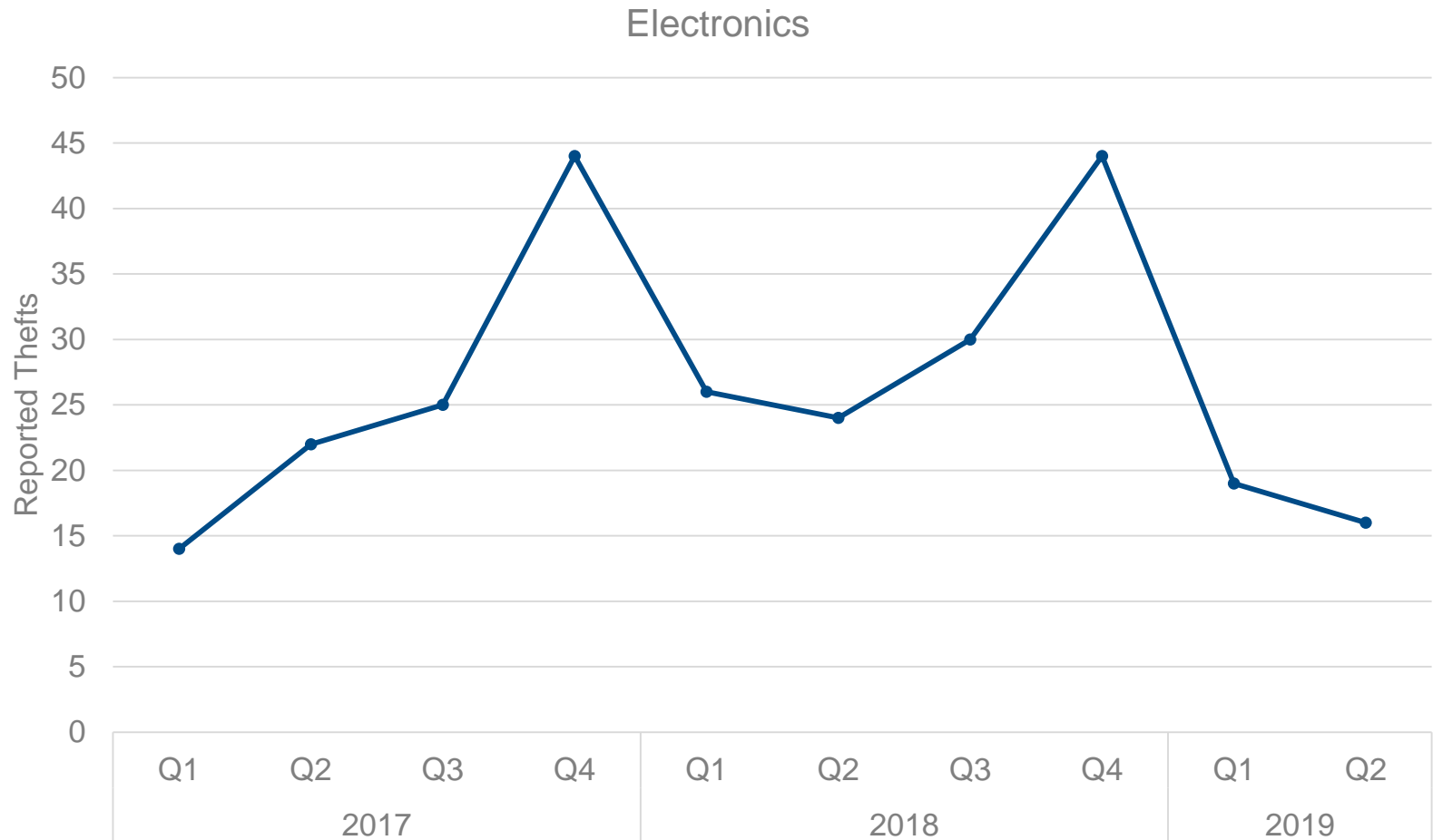
2nd QTR 019





# Theft by Product Type

2nd QTR 2019



# Categorizing Cargo Theft

## Straight Theft

- Truck stops
- Parking lots
- Road side parking
- Drop lots
- Full Loads
- Pilferage

## Strategic Theft

- Unconventional means
- Cyber
- Fraud
- Deceptive information
- Identity theft
- Fictitious Pick Ups

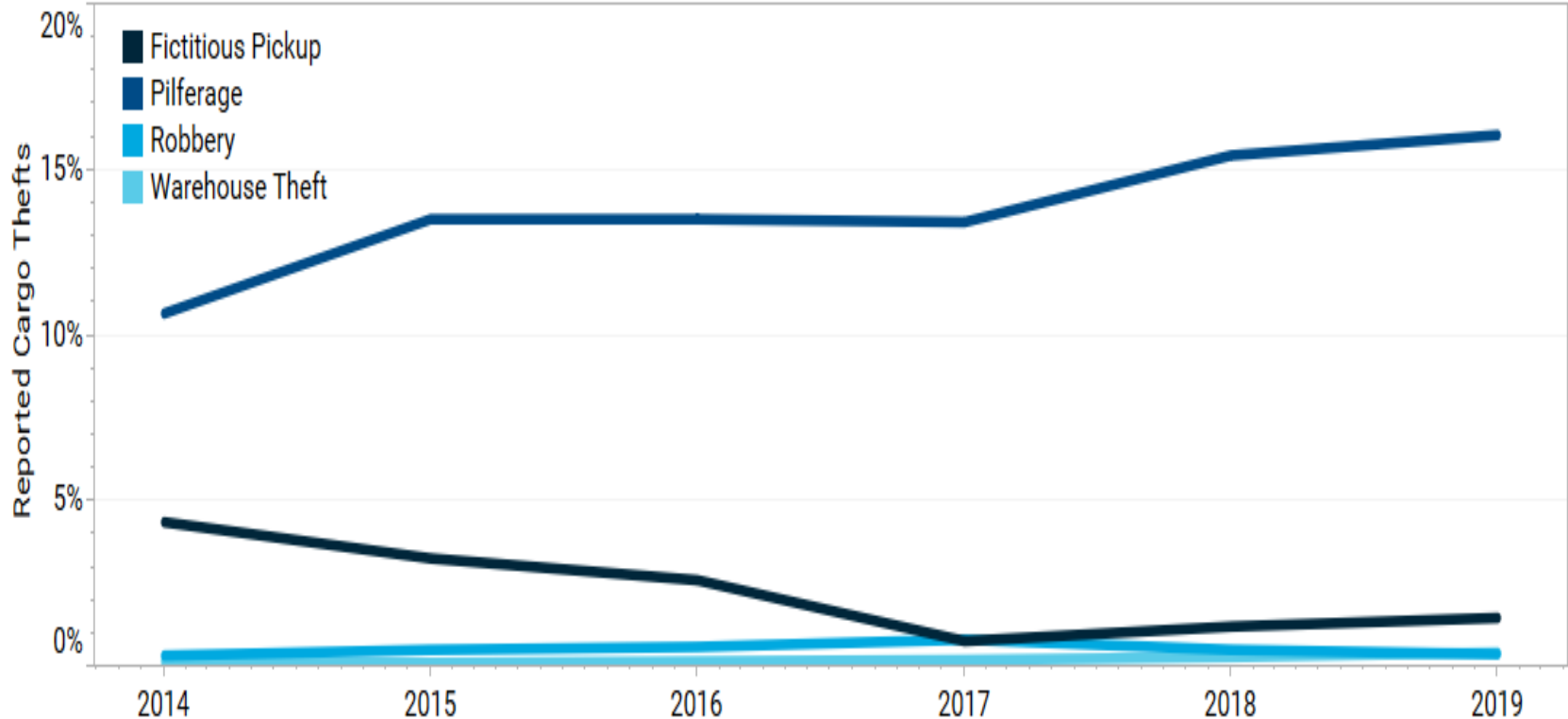
# How is Cargo Stolen

■ 2014-2019



Analysis Period: 2014-2019

## Atypical Cargo Theft Types



# Issues with Pilferage

- Where did the theft occur?
- Who do you report it to?
- Values associated with the theft
- What are the commodities lost?
- FSMA Regulation
  - Seal integrity
  - Chain of custody or loss thereof

# Trends of Straight Theft



# Last Mile Courier

- Increased activity in this area
- Often Targeting Pharmaceuticals
- Potential for higher frequency of violence
- Often minimal security procedures
- Minimal use of security devices or active tracking
- Sometimes internal involvement is suspected
- Route familiarity
- Driver complacency and attentiveness
- Recoveries are less impactful
- Less control over independent contractors

# Identity Theft Liability

## Identity Theft

Bad Guys steal the identity of a **legitimate Carrier** (sometimes because the Bad Guys worked for or with the legitimate carrier before). Bad Guys agree to haul goods for a Shipper or **Intermediary**, usually by finding the opportunity on a load board or other public source. Bad Guys show up pretending to be the legitimate Carrier and take the load and disappear with it. Carrier has no knowledge of this transaction.

## LEGITIMATE CARRIER'S LIABILITY :

- Slight, if any, based on its responsibility for the theft of its identity
- Carrier Cargo Liability Coverage

## INTERMEDIARY LIABILITY:

- Potentially higher risk of liability for hiring a thief
- Intermediary Cargo Liability Coverage

# Identity Theft Methods

- Peruse, change Safer information
- Information change requests on your existing carrier pools
- Solicit false bids
- Generate false Acord Certificates and W-9's
- Change telephone and fax numbers/ cell cards
- Open and obvious information readily available



# Fictitious Pick-Ups

Bad guys arrive at the pick up location prior to, or instead of, the intended and legitimately booked carrier. Most often, but not always, with the correct information and paperwork.

- Learning who picks up where
- Knowing where the best cargo is
- Sometimes lucky / sometimes have the information
- Fish load boards
- Cyber breach / cancel originally scheduled loads

# Double Brokering Scam

- Good broker unknowingly hires bad guy trucking
- Bad Guy trucking double brokers load to legitimate carrier
- Legitimate carrier picks up load and begins delivery
- Bad Guy trucking tells driver to deliver to new address
- Bad Guy trucking pays driver

# Technology

- Cyber
- 3-D Printers
- Jammers
- Bar Code Scanning

# What We Know

- Law Enforcement has limited resources and personnel to address the issue of cargo theft locally and nationally
- Task forces are cut back or disbanded, have dual responsibilities, etc...
- Private industry participation and assistance is needed to combat cargo theft

# Questions?

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